Salesboom: Isolated Tenant Solutions

Isolated Tenancy

Consider real cost savings of On-Demand CRM Isolated Tenancy Solutions

Salesboom offers customers the option to deploy services as an Isolated Tenant with access to all the usual services and tools common to regular deployments.

The idea of Isolated Tenancy is to deploy the Salesboom platform on a separate server that is dedicated to a single tenant. This type of deployment is a good option for organizations who want to have the benefit and savings of a multi-tenant deployment, but with the added comfort of maintaining one data source and system for their sole use.

Another benefit is it mitigates the possibility of peak period Internet 'brown-outs' that can sometimes cause delays getting on the system or in navigation.

Also, isolated tenancy guarantees that there will be no interference from the activities of other users on the system.

Appropriate Isolated Tenancies

Isolated Tenancy is appropriate in many situations but is not strictly necessary in all scenarios. Isolated tenancy costs more than multi-tenancy deployments, but significantly less than stand-alone solutions, so the choice can be particularly attractive in certain situations.

A template of each customer's CRM installation is maintained and managed on a separate database.

Isolation: Configuration, Security Standards

With deployment of an Isolated Tenancy, a template of each customer's CRM installation is maintained on a separate database so that the customer gets the benefit of a hosted delivery solution while segregating the infrastructure (hardware, database, etc) by customer.

This model of deployment offers autonomous hosting, increased security, assured privacy, and sure-safe backup.

Isolated Tenancy SLA

With Isolated Tenancy, the customer's data is on a dedicated server, and there is no shared hardware or software. This can introduce options for very customized scalability and can introduce options for the customer to negotiate very specific Service Levels.

Salesboom offers a Service Level Agreement (SLA) with allr service purchases, and the same levels are guaranteed with all instances of Isolated Tenancy.

Isolated Tenancy Look and Feel

There is no difference in terms of appearance or function with deployment of Isolated Tenancy services, and customers can expect to receive the same upgrades and great customer service as well.

Customers with Isolated Tenancy roll-outs can customize the application in the same way multi-deployed customers can but it is also possible to make very detailed customizations that might be problematic in a multi-tenant situation.

About Salesboom

Salesboom™ is a world leader in delivery of on-demand Customer Relationship Management (CRM) and Enterprise Resource Planning (ERP) solutions.

Salesboom has over 28,000 subscribers from around the globe, ranging from SMB to Fortune 500 customers, in over 154 countries around the world. Salesboom.com solutions drive innovation, enable business realignment, and enriches customer relations across the enterprise.

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